

IN THE ZONE

STAY ALERT STAY ALIVE

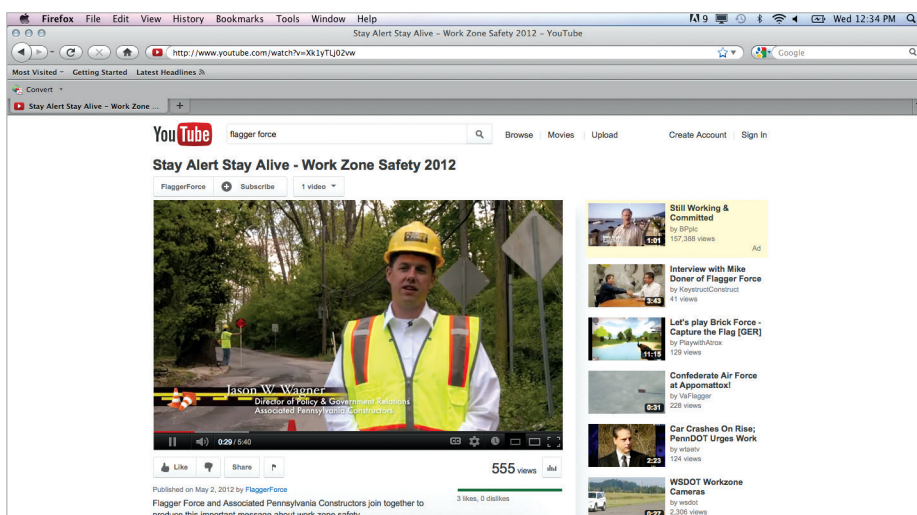
From April 23-27, 2012, Flagger Force partnered with Associated Pennsylvania Constructors and PennDOT to participate in National Work Zone Awareness Week, a time when our industry calls the public's attention to the dangers of working in and driving through any type of work zone.

We created a "Cone Luminary" project to honor those who have lost their lives to work zone accidents. We stationed 21 cones, with bright flashing emergency lights inside, across the steps of the Pennsylvania state capitol during this week. The number 21 represented the 21 mothers, fathers, daughters and sons that were killed in any type of PA work zone in 2011. The cones could be seen all the way out to the Susquehanna riverfront and invited passersby to stop and learn more about this important awareness campaign.

We also created a new "Stay Alert Stay Alive" logo, **STAY ALERT STAY ALIVE™** shown here, to accompany our first ever billboard campaign, which ran on digital signs in select cities during that week. The billboards displayed run-over, beaten-down cones, with an accompanying headline - "Cones are replaceable. People are not." We hoped to reach the traveling public with an emotional reminder to slow down and pay attention in work zones.

This mission is not limited to one week of the year. We intend to continue our "Stay Alert Stay Alive" campaign year-round, and have produced a video about the cause to be shared with our employees, our clients, our families and friends, and all members of the traveling public. You can find this video by searching Flagger Force on **YouTube.com**.

It is our hope that together, and one day at a time, we can create safer roadways and fewer deaths and injuries in work zones across the nation.



**FLAGGER
FORCE®**
Traffic Control Services

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Crew Leaders and Advanced Crew Leaders:
NEW DISPATCH PRACTICES

Flagger Force Order ID Numbers

To increase the efficiency of our new TDOC2 technology, and to upgrade our payroll system to the new technology, we have added Flagger Force Order ID Numbers to our timesheets and databases. This number will be provided at dispatch along with your assignment and will be very important in ensuring you get paid for your hours worked from now on. Please enter your Flagger Force Order ID Number into the upper left corner of the new timesheet form (you can pick these up at any Flagger Force office).

If using an old form or the single daily timesheet, be sure to write the new order ID number somewhere on the page even if there is not a box for it.

Please note: The Flagger Force Order ID Number is DIFFERENT than the "Job Specific #" on your timesheet. The Job Specific Number

is what a client uses for their own record keeping and does not affect Flagger Force's order tracking. See picture for details.

TIME REPORT

FLAGGER FORCE Traffic Control Services

CONTRACTOR _____ PREPARED BY _____

REPORT TO LOCATION ADDRESS _____ WORK LOCATION ADDRESS (if different) _____ DATE (MM/DD/YYYY) _____

FLAGGER FORCE ORDER ID # _____

LAST 4 SSF's _____ NAME _____ TRUCK # _____ START TIME _____ MEAL BREAK _____ END TIME _____ REG. TIME HRS. _____ OVERTIME HRS. _____ TOTAL HOURS _____ CREW SIGNATURE _____

WORK ORDER OR PROJECT # _____ MAN HOURS _____ VEH. HOURS _____ JOB SPECIFIC # _____

PROJECT SPECIFIC INFORMATION (must select at least one category)

☐ NO ADDITIONAL EQUIPMENT UTILIZED

☐ SPECIALTY EQUIPMENT (CHECK ALL THAT APPLY)

☐ ARROW PANEL (Unit #s) _____

☐ TRUCK MOUNTED ATTENUATOR (Unit #s) _____

☐ STAKE BODY TRUCK (Unit #s) _____

☐ SPECIALTY SIGNAGE, STANDS, or OTHER EQUIPMENT (ITEMIZE): _____

Pre Job Brief

1) Did you walk down the job site with client representative? Yes No

2) Did you determine the maximum work space required by client? Yes No

3) Were all job hazards identified with the client representative? Yes No; What were the top hazards? _____ State: _____

4) What typical application(s) did you reference for this work zone? # _____

5) Was a relief plan established with the client representative? Yes No; If no, why not? _____

6) Did the client hold a pre job brief? Yes No; Did you sign the client pre job brief document? Yes No

CREW PERFORMANCE COMMENTS: _____

SIGNATURES _____ CONTRACTOR _____ FIELD REPRESENTATIVE _____ DATE _____ PHONE# _____

Courtesy Call to Your Foremen

In addition to the new ID Numbers, we are also asking that all Crew Leaders and Advanced Crew Leaders make a courtesy call to their foreman by 7pm on the day before the job. Take this opportunity to introduce yourself, verify the location and the start time of the job, and to develop a positive working relationship before you ever reach the job site. A short and simple phone call will go a long way in demonstrating leadership (one of our company values!) and ensuring tomorrow's workday goes as smoothly as possible.

Change to Pension Plan

The Contractor's Plan, which is responsible for managing all of our employees' fringe benefits and pensions from prevailing wage jobs, has made a change to their corporate trustee. The new corporate trustee is now American National Bank of Texas. This change should not affect anyone's remittance of contributions, it is being communicated for informational purposes only. Please contact The Contractor's Plan with any questions about this matter at (866) 457-8812.

Now Hiring Instructors

We have an opening for Instructors in the King of Prussia office. If you'd like to become an official Flagger Force Academy Instructor and help train our new and current field staff, please submit a self-nomination form today!

Headlines from the Highway

Sign Colors

Have you ever wondered why some detour route signs are green and others are blue or red or orange? If you had to take an emergency detour route in an unfamiliar Pennsylvania town, would you know which way to go? Learn what the colors mean and you may not need that GPS after all.

The color-coded detour signage in Pennsylvania was developed during the mid-1990s, when major reconstruction projects closed select sections of many interstates. Each color represents a different compass direction - green means east, orange means west, blue means north and red means south. As the Lancaster Sunday news reports, "If the highway is closed for whatever reason (accident, natural disaster, construction work, etc.) and drivers

are forced to take an alternate route, the signs tell them which way to go to continue their journey."

to guide them to safety. Keep in mind, however, they're not likely to lead you on the quickest route

PennDOT reports that for every five minutes that an incident slows or blocks traffic, there is typically a half hour of lingering congestion.

PennDOT reports that for every five minutes that an incident slows or blocks traffic, there is typically a half hour of lingering congestion. These signs help reduce delays and traffic backups, and also lower the chance of a secondary crash. And now, they act as an important part of the emergency-preparedness plans created after 9/11. If cellular networks are down and/or GPS devices fail to work, motorists can still rely on the color coded signs along the roadway

to your destination. Color-coded detours often lead traffic down two-lane roads and through more populated or congested areas than the nearby four-lane highways.



Here are some of the statistics to put this seemingly random safety concern into perspective:

- An estimated 100 North Americans die in road debris accidents every year according to the AAA Foundation for Traffic Safety.
- 25,000 wrecks each year in North America are attributed to road debris.
- Most road debris accidents result in a driver losing control of the vehicle in an attempt to avoid an object, or an item is launched by a tire from the road into the windshield of a vehicle behind them, causing significant damage or injury, or reducing the driver's visibility.

You can play a part in reducing road debris incidents and protecting yourself from them too. Check out these tips:

- Secure your load. Always roll up your signs and properly stow all equipment in your vehicle according to company

policy. This includes securing and locking the truck bed cover.

- Maintain your vehicle. Conduct a circle of safety in both your personal vehicle and your company vehicle before setting out on the road. Notice anything that looks out of place or in disrepair and fix it before driving.
- Stay alert and eliminate distractions. Accidents can happen anywhere and at any time, and driving while distracted only increases your odds of being in one.
- Use the "Four-Second Following Distance" rule. The more time you have to react to an unexpected object in the road, the better your chances of maintaining control of your vehicle and avoiding the object altogether.

A matter of inches can be the difference between life and death when it comes to road debris. Do your best to prevent and avoid unexpected objects in the roadway.

Road Debris

When you hear a tragic story about a large object flying through the windshield of a car as it is travelling on a highway, injuring or even killing the driver or passengers, it seems like a freak accident, or a highly random and unfortunate occurrence. But road debris is a real danger that is often 100 percent preventable.

What is "road debris"? It can be defined as any unexpected foreign object in a roadway, or an object from a vehicle or it's load that becomes airborne in a lane of traffic. Examples of road debris include a downed tree laying across the road, a fallen item of furniture from a moving van, pieces of a shredded tractor-trailer tire, or even an object that catches wind and flies out of the back of a pickup truck, like one of our road signs if they have not been properly stowed.





Once again Flagger Force participated in the annual Mother's Day Truck Convoy, benefitting Make-A-Wish of Philadelphia and Susquehanna Valley. The Flagger Force Foundation headed up this year's volunteer efforts for our company, coordinating twelve employees who showed up before sunrise to aid in traffic control and the organization of 336 tractor-trailers and other large commercial trucks. There were 70 "Wish Kids" in attendance, overjoyed by the experience of riding shotgun in the large trucks throughout the convoy and honking the trucks' horns all day

long. Two of our Flagger Force truck teams raised over \$1,100 for the Make-A-Wish organization through local car washes and sales of our Flagger Force bears and Foundation t-shirts. Thanks to everyone who donated their time and money to this great cause. Anyone who attended can attest that it was an emotional, yet joy-filled Mother's Day.

Thank You Make-A-Wish Volunteers!
Tony Polito, Sue Kirby, Jennifer Hall, Gerald Shepard, Patti Scott, John Vandegrift, Diane Odoms, Stephany Baver, Megan Buccheri, Glenn Stitt, Tyler Bird, and Nate Kershner.



The Foundation will be hosting a Charity Poker Tournament Tour, a series of fundraising "Texas Hold 'Em style" poker events in **August 2012** at each of our



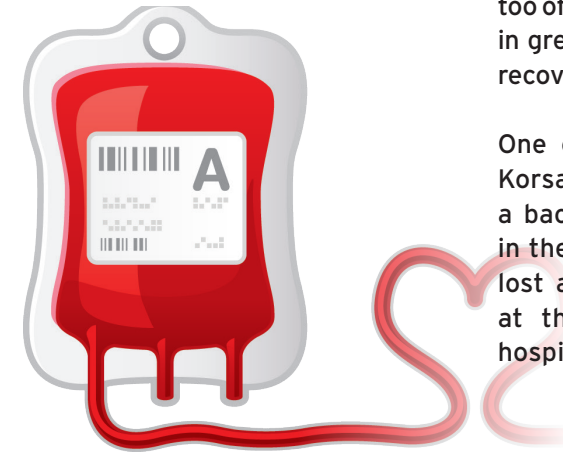
branch locations (Baltimore, Harrisburg and King of Prussia, also if enough people are interested in Scranton, we will add an event there, too).

The buy-in fee will benefit the general donation funds of the Flagger Force Foundation. Each tournament will be held at the branch offices with real chips, new decks of cards and official dealers and tables. Branch events will be open to a limited number of players, first come first serve. Anyone can participate but priority registration will be given to Flagger Force employees that sign up. The top players from

each branch will be eligible for the Grand Finale Table in Harrisburg. Every player will receive raffle tickets to be used on a large table of fabulous prizes. Branch tournaments will award the top 3 or more winners of their local event with additional raffle tickets to better your chances of winning the top prizes. The final winner in the Grand Finale Table will receive a special trophy, plus major bragging rights!

To sign up, email Foundation@FlaggerForce.com with your name, phone number, preferred branch tournament location and email address.

The summer months are a difficult season for blood banks around the nation. June, July and August are the lowest months for donations of



life-saving blood in the U.S. Yet, the need for donated blood is highest during these months when people tend to spend more time out of their homes and engaging in risk-related activities that can cause serious accidents. Victims of major car crashes and work zone accidents, which we unfortunately witness all too often in our industry, are typically in great need of blood donations for recovery or even survival.

One of our own employees, Alisa Korsak, was recently involved in a backover incident that occurred in the work zone. As a result, Alisa lost a significant amount of blood at the accident site and in the hospital and needed donor blood to

replace what was lost. The incident is still under investigation, but we are grateful to report that Alisa is recovering well at this time.

In Alisa's honor, the Flagger Force Foundation has decided to host a summer blood drive to help restock the supply in our local blood banks. A mobile blood bank will be setting up donation collections in Harrisburg and King of Prussia branch locations on **Friday, June 29th from 12pm - 5pm.** Mark this day in your calendar and stop by one of our offices to donate. We'll provide the cookies and juice if you're willing to give us just 20 minutes of your time and a small amount of blood to help save a life.

On Saturday, May 12th, members of the Flagger Force Foundation participated in "Volley for Life: In Memory of JoAnne Duffy", a volleyball tournament benefitting breast cancer research through the Fox Chase Cancer Center. Rachel Diver, Arlette Creekmur and Jennifer Harmon raised money for the cause and played on a team that took 3rd place among the 20 teams participating! Way to go ladies!



Flagger Force participated in the annual Career Day held at Glenn Mills School for troubled youth in April 2012. This day serves as a chance for the school's students to become inspired by potential career opportunities they may not have considered before. John Morant, Jen Strobel and Katy Halter represented the company and shared the career path available at Flagger Force, including success stories like that of John, who admits that his years as a young adult were filled with trials of character and run-ins with the wrong crowd of friends. He was proud to share his journey of overcoming adversity, and the many lessons he learned along the path that eventually led him to his current career as a QA with Flagger Force. Many thanks to John, Jen and Katy for participating in this inspirational day.



YOU'RE MAKING US BLUSH!

"Dave Francis and John Scott did an outstanding job for us on our jobsite in Upper Providence on Monday. The jobsite is located in a very high traffic area, and Dave and John worked together all day and were a fantastic team." - Scott, Brubacher Excavating

"I would like to please request Erin Long and Joe Cheesley back if possible due to them doing an excellent job. They make my job so much easier because they are efficient and know exactly what to do and how to handle the road when they get out there. Because of their great work we are able to finish our jobs on time." - Neil, Foreman for IB Abel Hazelton Site

A State Highway Administrator, George Wedge, called to say what a great job our crew (Greg Turner, Robert Jordan, Samantha Reyes and John Rommel) did on the Doug Walter job. Thanks to everyone who worked this site - accolades from the SHA are a true honor!

"I've never had such a great group (Gerald Shepard, Tyler Bird, Jennifer Hall, Rodger Keaveney) work with me before! They did a great job and I'd love to have them back!" - Greg, Foreman for Insituform

"Our company appreciates Flagger Force, and that you make things simple for your customers." - Bob Gingrich, General Manager of Witmer Waterproofing

"Thank you for saving the day on our Brigantine site yesterday! I

spoke with the contractor and he claimed he was thrilled with your work. He was also impressed with your prices, how quickly you had people mobilized and the quality of work you did (Ben Johnson and Kim Abbott worked on this site). We will definitely be using Flagger Force a great deal in the future and we've passed your card out and spoken very highly to other construction and plumbing companies that use traffic control often. Please expect much more work coming from the Atlantic City, Brigantine, Margate and Ventnor areas." - Phyllis S., Lasammana Hotel

"One of our onsite foremen called me specifically to say he has been very impressed with Tom Zepp and Aaron Sienicki's performance on our long term jobsite. Thank you!" - Diana from UGI Lehigh

"Raoul Mahoney and James Fullerton are doing a wonderful job on our site. Everyday they show up ready to work and have everything set up in a very timely manner. They are great to work with and all the workers and supervisors say the same thing." - Glenn Ford, JCP&L

"I want to again thank you for your services. I was very pleased with Flagger Force and look forward to using your services in the future." (Crew on this site: Erik Norris, Woody Sampson and Tim Blewett) - Franklin A. Bream, Bream Landscaping and Lawn Service

"I love how safety conscious Flagger Force is. I'm grateful for the courtesy call and the site was set up on time with all of the needs met due to your proactive coordination." (Crew on this site: Rodger Keaveney, William Washington, Peter Bohren and Courtney Santiago) - Mike, Foreman for Riggs & Distler

"Dana Marshall and Brian Davies have been doing a great job on our

site. They are excellent employees and I would love to work with them in the future." - John, Foreman for Loftus Construction

From a new client: "Nice job on the flagging operations last week for us. Your crew (Patrice Clark, Nezarrus Johnson, Danti Brown) was punctual and professional." - Rob Shoaf, Point Integrity

"I attended a meeting with SHA, KCI (a subcontractor for Skyline Networks) and your crew leaders recently. There have been continued challenges with traffic, the flow and SHA changes about what is needed on site. However, I was very pleased with the professionalism, cooperation, problem solving and safety approach your team took at the meeting and on site. Please pass these compliments along to all members of the crew for this site: Nate Kershner, Rob Schofell, Danny Bond, Tracey Bennett and Gary Clarke." - Jakie Pope, Skyline Networks, primary broadband installation contractor for the state of Maryland

"Marie Wanamaker, Peter Bohren, Michael Hillegass and William Washington are doing a great job. Their setups are perfect, they all work together and they are quick and efficient." - Mike, Riggs Distler, New Jersey site

A news crew from Wilkes-Barre's NBC affiliate, WBRE, was impressed with our work zone setup on the CC Johnson detour job in Pittston, PA, and chose to film Osman Mehmedagic, Ryan Bringham and Jeff Hanyon for their noon and nightly news segment regarding the bridge closure. Way to go, guys!

On Wednesday, April 25th, 2012, Central PA's NBC affiliate, WGAL, interviewed QA Tyler Bird while on an active work site. Tyler did a great job of representing our company

while discussing National Work Zone Awareness Week and giving safety tips to motorists as they travel through work zones. Thank you Tyler for your professionalism and willingness to be interviewed on such short notice!

"On a recent bike ride through Route 1/Conowingo Road, south of Hickory and north of Bel Air, I encountered a stretch of very rough road and one of your crews in a construction zone. About five miles after passing this area, I realized my iPhone had

bounced out of my bag from the jostling on the rough road. I went back to find that Tommy Kuemmer and Tom Frye had not only picked up the phone, but had managed to contact my wife to tell her they had found it and would meet her nearby to return it. These gentlemen went above and beyond for me and I am very grateful." - Dr. David Reed, O.D., F.A.A.O.

"Richard Ashman was very professional, a very hard worker and I would like to have him back at any of my sites any time. Flagger Force

should be very proud to have such a great employee like Richard." - Mike K., Danella Corporation

"Many thanks to the Larson A-Team, that continuously does a fantastic job for Larson Design Group. A few of these folks (Ben Mason, Ben Gotwalt, Zack Williams, and Brandon Smith) were featured in a brief photo shoot that will be published as part of an advertorial highlighting all of our Larson Design Group work in ENR Magazine (Engineering News Record). Excellent work!

ON-SITE INSIGHT ■ Corrections ■

In the March/April issue of In The ZONE, we featured three unique projects in the On-Site Insight section. While a few of our team members were mentioned in these articles, we did not include everyone who worked on these sites. Please accept our apologies in this error, and note that the following employees also contributed their time, energy and hard work to the success of these jobs, but were not mentioned in the previous newsletter issue.

Welcome New Office Staff! Please welcome our new Operations Specialists Stephanie Reigle and Kim Grant, who will be working in our Harrisburg branch, and congratulate two of our field employees have joined us in the office as operations specialists: Joanne Regan in King of Prussia and Carmen Wade in our Baltimore office. Also, please welcome Corey Gauker, the new Warehouse Coordinator for the Harrisburg branch, and Jacqui Veres, who is our new Claims Coordinator for the Safety & Risk Department. Say hello when you see them or speak to them on the phone!

MARCELLUS SHALE TEAMS		
Joseph Mayes	Jacob Bowman	Matthew Sachs
Joseph Harris	Shawn Williams	Bruce Caris
Gordon Benson	Karl Finkbiner	Rebecca Meredith
Angela Rider	Michael Zimmerman	Cynthia Gemberling
Michael Shadeck	Diane Jobes	Ryan Phillips
Timothy Koppenhaver	Kevin Sweger	Patti Scott
Scott Powell	Brandon Smith	Donald Shirk
Sandra Bartlow	Brian Sydock	Brian Shaffer
Bradford Snook	Ben Gotwalt	Richard Moats
Jeffrey Motter	Domenic DeSantis	
John Vargas	Jordan Sylvis	
AMAZON.COM TEAMS		
Gerald Wisniewski	Jay Orwan	Glenn Stitt
Carine Avallone	Joanne Regan	John Logue
Megan Buccheri	Don Weaver	Aaron Sienicki
Ronald Hall	Richard Orr	Jennifer Pennock
Dana Marshall	Scott Evans	Walter Thomas
GUY M. TURNER TEAMS		
Carlos Castellanos	Josh Foltz	Ben Mason
Richard Moats	Roger Anderson	Zach Foltz
Dale Cunningham	Michael Mitchell	Ethan Lawson
Luke Anspach	Zach Williams	Derrick Terry
Donald Waldo	Issac Livingston	Michael Kennedy
Jennifer Orndorf	Nathan Kershner	Carlos Melgar
Bradley Garver	Brandon Smith	Andrew Donato
George Grim	Jose Tavarez	Paul Hare
Richard Miner	Ricky Willer	Sam Smith
Robert Schofell	Sapphire Schwartz	Yvonne Bosler
David Mayo	Chris Hjelm	



Corporate Headquarters
1411 Stoneridge Drive
Middletown, PA 17057

The HEAT Is ON!

Anytime after June 1st, stop by the office or ask a QA for your Summer Safety Kit! The kit includes a cooling neck-wrap, a lip balm with SPF 15 and a travel-sized bottle of SPF 30 sunscreen for easy reapplication while on-site. Remember, heat-related illnesses and sun damage can both be deadly. Check out the neck wrap for specific tips to prevent heat-related illnesses. Protect yourself by being prepared.



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